

## Operating and Financial Highlights

	Unit	2006	2007	2008	2009	2010	2011
<b>PROFIT AND LOSS</b>							
Sales	Rs. in mln	2,158	2,534	2,685	3,568	3,081	3,144
Gross Profit	Rs. in mln	465	622	548	820	611	630
Operating Profit	Rs. in mln	309	438	342	508	333	331
Profit before tax	Rs. in mln	167	235	129	277	132	121
Profit after tax	Rs. in mln	120	137	66	169	141	119
EBITDA	Rs. in mln	460	633	525	698	522	511
Number of outstanding shares at year end	No. in mln	30	36	36	36	36	36
Earning per share - Basic and Diluted	Rs.	3.98	3.81	1.82	4.70	3.91	3.30
<b>BALANCE SHEET</b>							
Operating Fixed assets (NBV)	Rs. in mln	2,510	2,360	2,316	2,423	2,299	2,342
Current Assets	Rs. in mln	1,008	962	918	1,169	1,208	1,330
Current Liabilities	Rs. in mln	1,041	1,076	627	934	928	1,237
Long Term Liabilities	Rs. in mln	1,254	1,049	1,445	1,232	1,100	910
Share Capital	Rs. in mln	300	360	360	360	360	360
Shareholders' Equity	Rs. in mln	627	764	776	891	977	1,060
<b>INVESTOR INFORMATION</b>							
Gross Profit Margin	%	21.55	24.55	20.40	22.99	19.84	20.05
Net Profit Margin	%	5.54	5.41	2.44	4.74	4.57	3.78
Return On Equity	%	21.08	19.69	8.52	20.31	15.08	11.66
Price Earning Ratio		8.41	8.28	19.21	8.09	8.39	8.92
Net Asset per share	Rs.	20.89	21.24	21.55	24.74	27.14	29.44
Long -Term Debt to Equity Ratio		2.30	1.56	1.55	1.29	1.09	0.88
Current Ratio		0.97	0.89	1.47	1.25	1.30	1.08
Quick Ratio		0.54	0.53	0.73	0.77	0.66	0.58
Interest Coverage Ratio		2.18	2.11	1.61	2.12	1.63	1.54
Debtor Turnover	No. of Times	12.51	6.65	10.61	7.32	7.56	8.02
Inventory Turnover	No. of Times	3.82	4.87	4.65	6.14	4.12	4.12